VINASEA / COMPANY PROFILE 2026

Trusted Seafood Partner from Vietnam

Connecting international buyers with Vietnamese seafood supply through product knowledge, quality-focused coordination, and long-term partnership.

ESTABLISHED
2005

CORE BUSINESS
Seafood sourcing & export

Who We Are

Vinasea is a Vietnam-based seafood business focused on connecting international buyers with seafood supply from Vietnam. Established in 2005, we bring together product knowledge, supplier coordination, and quality-focused oversight to support dependable sourcing and long-term commercial relationships.

Our role is to help buyers navigate sourcing in Vietnam with clearer communication, practical coordination, and attention to the requirements agreed for each order.

Our Purpose

To be a trusted seafood partner from Vietnam by delivering product value with integrity, consistency, and a partnership mindset.

What Partners Can Expect

01 Product-focused sourcing

Support in identifying suitable seafood products and discussing specifications, processing options, and packaging requirements.

02 Supplier coordination

Coordination with seafood producers and suppliers in Vietnam to align product, quantity, production schedule, and order details.

03 Quality-minded oversight

A focus on agreed product requirements, quality checks, documentation, and timely communication when issues need attention.

Our Vision

To build lasting partnerships with international customers through reliable sourcing, responsive service, and a consistent commitment to the needs of each market.

Our Values

INTEGRITY
Clear communication and responsible business practices.

CONSISTENCY
Attention to agreed specifications and delivery expectations.

PARTNERSHIP
A long-term approach to customer and supplier relationships.

Products & Sourcing Capabilities

We support international buyers seeking Vietnamese seafood products and sourcing coordination. Product availability, processing formats, packaging, and order specifications are discussed and confirmed for each inquiry.

Product Categories

FISH Selected fish products and processing formats, subject to availability and buyer specification.	**SHRIMP** Shrimp products with specifications and packing options confirmed per inquiry.
CEPHALOPODS Squid and related products, depending on season, supply, and required format.	**OTHER SEAFOOD** Additional seafood items can be discussed based on sourcing needs and supplier availability.

How We Work

01 **Understand the inquiry**
Product, target market, specification, volume, packaging, and delivery requirements.

02 **Coordinate sourcing**
Discuss feasible options with relevant suppliers and clarify commercial and technical details.

03 **Confirm quality & documentation**
Align on agreed specifications, inspection needs, and the documents required for the order.

04 **Follow up the order**
Coordinate production progress, shipment preparation, and communication through the agreed process.

Quality & Compliance

Quality requirements and export documentation vary by product, destination market, and customer specification. Vinasea works with buyers to clarify the applicable requirements for each order. Relevant certificates and supporting documents should be requested and verified for the specific supplier, product, and shipment.

Built for International Partnerships

We understand that successful seafood sourcing depends on more than product availability. Buyers need responsive communication, clear specifications, realistic schedules, and documentation that matches the order and destination market.

Markets & Partnership Approach

JAPAN Attention to product specifications, quality expectations, packaging details, and consistent communication.	**EUROPEAN UNION** Coordination around buyer requirements and applicable import and food-safety documentation.	**GLOBAL** Flexible discussions with importers, distributors, food-service buyers, and sourcing partners.

Let's Discuss Your Sourcing Needs

Whether you are looking for a new seafood supplier in Vietnam, need to discuss product specifications, or want to explore a long-term supply relationship, our team welcomes your inquiry.

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This profile is an introductory overview. Product availability, specifications, certifications, production capacity, and commercial terms must be confirmed for each inquiry. Please request current supporting documents before making purchasing decisions.

VINASEA | Trusted Seafood Partner from Vietnam